



MOOVA

Moving it.

MOOVA
HOLDINGS (PTY) LTD

COMPANY PROFILE



INNOVATING YOUR
BUSINESS TODAY
TOWARDS SUCCESS

2024

MOOVA HOLDINGS (PTY) LTD

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INTRODUCTION

We Are a Level 1 BBBEE Firm with Over 20 years of Experience in the Petroleum Industry

We have extensive expertise in the refining, supply and logistics of petroleum products over a 20 year period.

During that period, we have planned, sourced, scheduled, stored and distributed more than 10 billion litres of fuel products to customers across South Africa and other SADEC markets. We have formed strategic relationships with local and multinational oil corporations that is built on mutual trust and high quality service.



HIGHLIGHT

- Our company and partners comprises experts with a proven track record of delivering transformative results.
- We've successfully worked with clients in industries ranging from corporates and mining to agriculture and manufacturing.

PROBLEM STATEMENT



Common Challenges

South Africa is increasingly a net importer of petroleum product as a result of declining refining capacity over a number of years due to several global and local market conditions as well as with a number of local refineries facing different challenges.

The plummeting refining capacity by multinational oil producers has naturally created a vacuum and opportunity for smaller local and international trading firms.



Expert Guidance

Our strategic aim is to acquire coastal and inland storage to enable the product to be injected and delivered via Transnet Pipelines (TPL) pipeline network to Gauteng and other regions. We view storage as real estate, and a valuable asset that enables integrated and seamless access to various markets.

Storage is king!

OUR APPROACH



What we do

We are experts in sourcing a variety of petroleum products such as diesel and petrol. Our focus is supplying niche products which include, heavy fuel oil (HFO), light straight run (LSR), illuminating paraffin (IP). We also specialise in supplying petroleum chemicals such as methanol, toluene and various mining solvents.



Specific methodologies

Our understanding of geopolitical, economic, pricing and market structures allows us the opportunity to maximise profits, with minimal risk exposure. From a local perspective, our experience in imports and exports of petroleum products is vital as this gives us the strategic edge in this increasingly competitive oil and gas industry.



Flexibility and Adaptability

We have a robust grip of the logistics infrastructure in South Africa and we are able to use this knowledge to our advantage. We are able to service customers in remote parts of the country. Our relationships with our strategic partners and oil companies, allow us to adapt to our customers' diverse product requirements.



PRODUCTS & SERVICE OFFERED



Strategic Sourcing

To reliably serve our customers, strategic sourcing plays a key role in securing volume from local refineries, other wholesalers as well as imports from Matola.



Petroleum Products

We are able to supply various petrol and diesel grades to a multitude of customers scattered across the country in bulk.



Logistics & Supply Chain

We provide a turnkey logistics and supply solution to customers that prefer to have their products delivered to their facilities.



Niche Products

We also provide a wide range of specialities products such as HFO, LSR, and IP to niche markets. This includes petrochemical products used for endless applications in specialised industries.

INDUSTRY EXPERTISE

Since the South African economy highly depends on fuel products to power it, this means that there are a plethora of industries that we are targeting.

These markets include agriculture, mining, maritime, aviation, retail, corporate and several export markets in Namibia, Lesotho, Botswana, Eswatini, Zambia and Zimbabwe.



INDUSTRY EXPERTISE

 Bulk Wholesale

 Manufacturing Sector

 Mining Sector

 Energy Sector

 Maritime Sector

 Aviation Sector

 Export Sector

 Corporate Sector

 Retail Sector

 Agriculture Sector



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