



about us

Demakor is a black owned investment company strategically placed to take advantage of the economic growth opportunities in Africa and other continents.

Demakor focuses primarily on the property, financial services, energy, telecoms and agriculture sectors.

The company aims to unlock the underlying value of investments, through direct and indirect investments, and through partnerships and the beneficiation realisation of investments, creating tangible value for all parties, enhanced employment, empowerment opportunities and the upliftment of communities.

The ethos underpinning Demakor Holdings and the management team is to realize and derive maximum value from its investments in the relentless pursuit and delivery of superior shareholder returns.

Based in Johannesburg South Africa, the company is managed by a group of highly skilled and resourceful entrepreneurs.



our team

Malcolm Thonga

Chief Executive Officer and Founder

Malcolm Thonga is founder and CEO of Demakor Group of companies. His focus is business development, having over 10 years' experience in the Deal Making and Strategy space.

His professional career began at an early age as a South African athlete, holding the titles of World Champion and African Champion, representing South Africa at various major games across the globe for a span of 10 years.

Malcolm's career started in 2005 as director of Tri-Star Construction and shareholder of SVP Quantity Surveyor. He was also partner to Kark Lazard Tabatznik (KLT (Pty) Ltd) for 15 years, one of Africa's largest private investment companies. He was later appointed CEO at PCMA, a Blue Label owned company. More recently, Demakor partnered with Park Village Auctions (PVA), a specialist turnkey and asset management services business, and recognised appraisers to the High Court. PVA's professional services include assistance with business rescue matters, estates and liquidations. Malcolm is also co-founder of DAX Fuels (Pty) Ltd, which trades as Virgin Fuels (Pty) Ltd. Virgin Fuels is a bulk fuel, lubricants and HFO business that offers fuel quality vehicle services, testing unit services, on-the-road software fuel management systems, tank and pump solutions and fuel consultancy services.

Malcolm started the Demakor Group of companies in 2006 to take advantage of the growth in South Africa and the rest of the continent focusing on Property, Financial Services, Telecoms and Agricultural industries to further explore his expertise in the Deal Making and Strategy space.

Chief Operating Officer

Nalika Pema is a graduate of The University of KwaZulu-Natal where she completed a BCom Degree in Finance and Economics.

She has over 10 years' experience within the financial industry, her first exposure to the financial markets being in London in 2005 where she joined Morgan Stanley's Institutional Investment team and subsequently moved to Fidelity International Limited and was a part of the Institutional Sales team, gaining operational experience to various aspects of investment assets and investment management. On her return to South Africa she joined Investec Bank, Securities Private Clients division, where she spent 5 years on the equities trading desk.

In 2012, Nalika was approached by the founding members of Sefikile Capital (Pty) Ltd – an investment management firm with a singular focus on listed property on behalf of Institutional and Retail investors – to establish and head up the operations side of the business. She has played an integral part in growing the business to one of the top rated listed property asset management businesses in South Africa.

In 2012, she also joined Demakor founder Malcolm Thonga with a desire to expand her operational experience across various industries.

Charslayn Thonga

Architectural Technologist Charslayn, received his qualification from the University of Johannesburg.

As a founding member of 3q design studio architects (now Alchemy Design Studio), he was part of the design team that developed the interior concept for the Audi offices at Kyalami racetrack in 2006.

In 2010 Charslayn was appointed the lead architect for the official 2010 FIFA Legacy Program by the FIFA LOC which saw the design and build of 52 clubhouses and artificial football turfs in all nine SAFA regions.

He has worked for top residential architect Nico Van der Meulen and commercial and retail architectural giants Bentel Associates International where he has worked on a host of prestigious projects including the Gautrain rapid rail link and the OR TAMBO International Airport Central Terminal Building upgrade for the FIFA 2010 World Cup.

In 2013 Mr Thonga was appointed project architect for the first of its kind, Disability Diagnostic Centre of Excellence for UNISA, a state of the art disability diagnostic and research facility.



what we do

Value Add

Demakor Holdings seeks out and explores new and profitable markets as a growth strategy, and as a value add to our partners and clients. Through exploration and diversification we invest in quality assets, improving our product offering and ensuring increased revenue and profits. This is an imperative in a highly competitive and ever changing global market.

Sources of Funding

Demakor has access to a sizable balance sheet and a strong cash position. In addition we have access to international funding.

We pride ourselves on a quick turnaround time – from initial screening to the injection of equity and/or funding structures for suitable projects.



portfolio

High Level Overview of Current Portfolio

Property

Demakor is linked to APP, South Africa's largest privately owned mining housing company that provides housing of balance sheet purchasing and liquidity to top mining houses.

BBBEE Funding, Secondary Funding and Liquidity

Demakor has a large group balance sheet and a strong cash position, making it an attractive BBBEE funding partner. Demakor also provides secondary funding (liquidity event and/or exit opportunity) to primary BBBEE transactions without compromising the current structures (to include ownership, legal and tax).



giving back

Corporate Responsibility

In addition to creating employment opportunities and upliftment programs in communities, our social responsibility programs are aimed at underprivileged youth, giving them access and exposure to mainstream business.

We achieve this through the offering and facilitation of mentorship programs and skills training initiatives with the outcome of developing a new generation of young African entrepreneurs, who will have the skills and ability to compete at all levels on the global platform. This will also achieve transformation.

